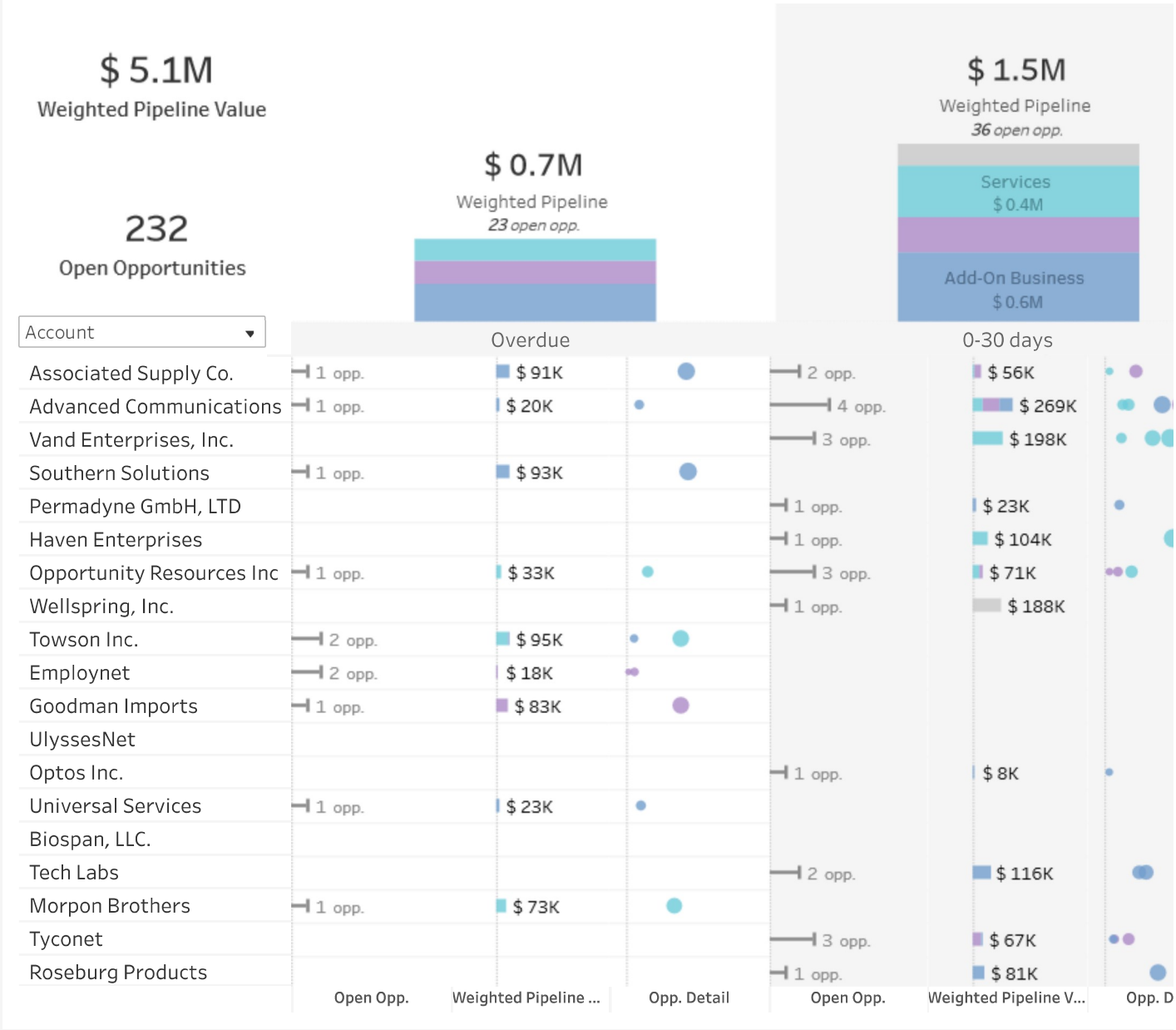
Sales Pipeline

Pipeline Analysis

How is our Sales Pipeline composed?


$ 5.1M
Weighted Pipeline Value
232
Open Opportunities
$ 0.7M
Weighted Pipeline
23 open opp.
$ 1.5M
Weighted Pipeline
36 open opp.
Services
$ 0.4M
Add-On Business
$ 0.6M
Account
Overdue
0-30 days
Associated Supply Co. 1 opp. $ 91K 2 opp. $ 56K
Advanced Communications 1 opp. $ 20K 4 opp. $ 269K
Vand Enterprises, Inc. 3 opp. $ 198K
Southern Solutions 1 opp. $ 93K
Permadyne GmbH, LTD 1 opp. $ 23K
Haven Enterprises 1 opp. $ 104K
Opportunity Resources Inc 1 opp. $ 33K 3 opp. $ 71K
Wellspring, Inc. 1 opp. $ 188K
Towson Inc. 2 opp. $ 95K
Employnet 2 opp. $ 18K
Goodman Imports 1 opp. $ 83K
UlyssesNet
Optos Inc. 1 opp. $ 8K
Universal Services 1 opp. $ 23K
Biospan, LLC.
Tech Labs 2 opp. $ 116K
Morpon Brothers 1 opp. $ 73K
Tyconet 3 opp. $ 67K
Roseburg Products 1 opp. $ 81K
Open Opp.
Weighted Pipeline ...
Opp. Detail
Open Opp.
Weighted Pipeline V...
Opp. D

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